

NAPIM Spring Convention



March 10-13, 2017

PGA National Resort & Spa • Palm Beach Gardens, FL

Subject to Change

Thursday, March 9th

2:00 pm - 5:00 pm
Early Registration

Friday, March 10th

8:00 am - 4:00 pm
Registration

8:00 am - 11:30 am
NAPIM Board of Directors Breakfast & Meeting

6:00 pm – 6:30 pm
Newcomers and Board Reception

6:30 pm - 8:00 pm
President's Reception

Saturday, March 11th

8:00 am - 11:45 am
Registration

8:30 am - 10:00 am
Opening Breakfast & Keynote – **Frank McKinney**,



Frank McKinney: Real Estate Artist, 5-time International Bestselling Author, super hero meets Robin Hood, Philanthro-Capitalist, Risk-Taker, Ultramarathoner, Actor and Visionary who sees opportunities and creates markets where none existed before.

With \$50 in his pocket and without the benefit of higher education, Frank left his native Indiana for Florida in search of his life's highest calling.

Now, Frank creates real estate markets where others fear to tread. He has built oceanfront spec homes (homes built without a buyer) valued in the tens of millions of dollars, shattering price records with each new project. Frank started with a \$50,000 fixer-upper home, and climbed all the way to a \$50 million oceanfront mansion!

NAPIM Spring Convention



March 10-13, 2017

PGA National Resort & Spa · Palm Beach Gardens, FL

Break

10:15 am - 11:00 am

NAPIM Overview and Compliance Update

George Fuchs, *NAPIM*

11:00am - 11:45 am

NAPIM Annual Meeting/State of the Industry

Jim Leitch, *Braden Sutphin*

John Jilek Jr., *Ink Solutions*

1:00 pm – 5:00 pm

Afternoon Activity: The Palm Beach Experience!*

2:00 pm - 4:30 pm

Mixed Doubles Tennis*

Open Evening No Planned Events

Sunday, March 12th

7:30 am - 11:45 am

Registration

7:30 am - 9:00 am

Continental Breakfast

7:20 am - 1:00 pm

Ladies Golf & Lunch*

Palmer Course

8:30 am - 11:45 am

Human Resources Forum

8:30 am – 9:30 am

Lisa Ryan, *Grategy*

“Mastering the Millennial Mindset: Smart Strategies to Keep Your Top Talent From Becoming Someone Else’s”

Continued

NAPIM Spring Convention



March 10-13, 2017

PGA National Resort & Spa · Palm Beach Gardens, FL

Break

9:45am – 11:00am

Human Resources Today:

Richard Chapman, *Clark Hill Plc*

“Employment Law in the Trump Administration-What Can NAPIM Members Expect?”

Trish Kapinos, *Joy Rising, Inc.*

“Wish it could be easier?” How Breaking up with Antiquated Systems can increase Your Performance and Profit”

Dustin Intihar, *The Lubrizol Corporation*

“Attracting Top Talent to The Lubrizol Corporation”

Group Q&A:

Ryan

Chapman

Kapinos

Intihar

12:00 pm - 5:30 pm

NAPIM Golf Tournament & Buffet Lunch*

Palmer Course

1:00 pm – 5:00 pm

Afternoon Activity: Palm Beach, a Shoppers Paradise*

6:30 pm - 10:00 pm

NAPIM Fun Night

PGA National Resort

Monday, March 13th

7:30 am - 12:00 pm

Registration

7:30 am - 8:30 am

TAMS Breakfast

7:30 am - 9:00 am

Continental Breakfast

9:00 am – 11:15 am

Business Session

Continued

NAPIM Spring Convention



March 10-13, 2017

PGA National Resort & Spa · Palm Beach Gardens, FL

9:00am -9:30am

Mark J. Nuzzaco, NPES

"What Manufacturers Need to Watch for Now that Donald Trump is President."

9:30am – 10:00am

Bo Forbes, Ironside Press

"A Print Provider's Story of Diversification"

Break

10:15am -10:45am

Joel Ellis, Seeit Solutions

"The Journey To A Smart Factory"

10:45am - 11:15am

C. Dale Pritchett, Rodman Media

1:00 pm - 5:00 pm

Afternoon Activity: The Everglades*

6:30 pm - 7:30 pm

Awards Reception (Black Tie)

7:30 pm – 11:00pm

Awards Banquet (Black Tie)

** Additional registration may be required*

*** Open to Board and Planning Committee members*